

Thailand Morning Cuppa

Top Story & Regional Thematic	Thematics / Ground Checks
Banks In Pursuit Of Net Zero Regional Thematic Research 2050 draws ever nearer.With net-zero and carbon-neutral commitments on the rise, banks today can no longer downplay the importance of ESG. Instead, through the allocation of capital and supporting their clients, banks will need to step up and take a leading role to facilitate an effective transition to a lower-carbon global economy. In fact, having high ESG standards may become a bank's "license to operate" in the coming years. Our sector Top Picks are as below, and our country preference order is Indonesia, Malaysia, Singapore then Thailand. Analysts: Nabil Thoo +603 2302 8123, David Chong, CFA +603 2302 8106, Andrey Wijaya +6221 5093 9846, Singapore Research (research.sg.equity@rhbgroup.com), Prapharas Sirithanpassorn +66 2088 9744. Today's Report: Banks : In Pursuit Of Net Zero (22 Mar 2024) Previous Report: Banks : Digital Banking - The Leap Forward (22 Aug 2022)	 ESG Diamonds In The Rough : Our Best Investment Ideas Market Strategy : Small Cap Corporate Access 2024 - Key Takeaways Regional Market Strategy : Brightening Skies Auto & Autoparts : ASEAN In The EV Supply Chain Telecommunications : Taking The Second Plunge Telecommunications : The Road To NZE Ageing ASEAN : All That Glitters In The Silver Economy Energy : Carbon Trading In The Era Of Decarbonisation Regional Market Strategy : ASEAN On the Mend Construction : Net Zero Construction Airports of Thailand : Ground Checks: BKK Free Zone Site Visit KTA; Keep BUY PTT : Ground Checks: KTAs From East Coast Site Visit; Keep BUY RHB Top 20 Thailand Small Cap Companies Jewels 2023 (2023 Edition) Regional Thematic : ESG - Envisioning a Better Future: Change In Methodology Telecommunications : The Rise Of Data Centres In ASEAN ESG Diamonds In The Rough : Our Best Investment Ideas
Other Stories	Recent Stories
Bangkok Bank (BBL TB, BUY, TP: THB184) Room For Improvement In Sustainability Efforts Company Update Analyst: Prapharas Sirithanpassorn +66 2088 9744 Today's Report: Bangkok Bank : Room For Improvement In Sustainability Efforts (22 Mar 2024) Previous Report: Bangkok Bank : 4Q Results Miss On Lower Non-Core Income: BUY (19 Jan 2024) SCBX (SCB TB, BUY, TP: THB126.00) Still An ESG Leader Among The Thai Banks Company Update Analyst: Prapharas Sirithanpassorn +66 2088 9744 Today's Report: SCBX : Still An ESG Leader Among The Thai Banks (22 Mar 2024) Previous Report: SCBX : Still An ESG Leader Among The Thai Banks (22 Mar 2024) Previous Report: SCBX : More Value To Offer: Keep BUY (29 Feb 2024)	Thailand Morning Cuppa : 20 March 2024Thailand Morning Cuppa : 19 March 2024Land and Houses : 1024 Presales Likely To StartOut Strongly; BUYThailand Morning Cuppa : 18 March 2024Bangkok Chain Hospital : 2024 Outlook RemainsPromising: Keep BUYThailand Morning Cuppa : 15 March 2024Supalai : Fair Start To Achieving Target: Keep BUYThailand Morning Cuppa : 14 March 2024Airports of Thailand : KTAs From CorporateAccess Meeting: Keep BUYThailand Morning Cuppa : 13 March 2024Construction : Stronger Chances Of Securing NewContracts: O/WThailand Morning Cuppa : 12 March 2024Berli Jucker : Set To See Profit Growth This YearThailand Morning Cuppa : 11 March 2024Thailand Morning Cuppa : 12 March 2024Berli Jucker : Set To See Profit Growth This Year





Top BUYs TP Upside Catalysts (%) (THB) A further recovery in mobile revenue from higher roaming and prepaid sales (increased tourist flows). The earlier removal of fixed speed unlimited plans should mitigate the pressure on ARPU from weaker Advanced economic sentiment Info Service 256 21.33 Sustained double-digit growth in the fixed broadband or FBB segment on higher homes passed (ADVANCTB) (strengthened further by the acquisition of TTT Broadband) The potential monetisation of its tower assets looks to be share price catalyst in the mid- to longer-term Key downside risks are competition, weaker than expected earnings and political/economic headwinds Earnings growth to improve, as its quarterly profit may expand YoY and QoQ during the peak travel • period in 1QFY24F-2QFY24F (Sep) A permanent visa-free policy between Thailand and China starting from 1 Mar 2024 could be a major boost for the Chinese aircraft movement and air passengers **Airports of** Apart from China, increases of passengers from Thailand (19% of FY23 international traffic), India (6%), Thailand 80 21.67 Korea (5%), Russia (4%), the Middle East and the EU could be another air traffic drivers (AOT TB) Extension of assistance measures for commercial area concessionaires has no effect on revenue recognition, but impacts operating cash flow - which may be supported by AOT's improving leverage. The measures may be discontinued once the operators' performances improve Planned major passenger service charge (PSC) increase may act as a long-term upside – our sensitivity analysis: Every THB10 change in PSC may affect its core profit by c.1.7% We like Bangkok Bank, as we see it as the sector's most defensive stock, with the ability to manage impending headwinds - given Thailand's anticipated modest economic recovery in 2024 - with lingering challenges in asset quality We see four key catalysts to drive share price vs peers: i) Top defensive play, ii) the bank's outstanding **Bangkok Bank** 184 31.90 international presence, iii) resilient earnings outlook, and iv) appealing valuation (BBL TB) We expect BBL's superior international presence vs peers to continue to boost its earnings We believed BBL is well positioned to be the main gainer from Thailand's modest economic recovery BBL's ample reserve vs peers gives it more room to lower credit costs to manage bottomline growth BBL's inexpensive valuations - P/BV below -1SD - provides investors with a good buying opportunity Target to enhance foreign patient revenue to 20% via networking and marketing activities in Myanmar, Cambodia, and the Middle East, while Chinese patients may increase from anti-aging and fertility treatments The opening of a heart centre at Kasemrad Hospital Chachoengsao in Jan-2024 and the Kasemrad Ari Radiation Oncology Clinic by 3Q24, and completion of renovation projects at its key hospitals, would **Bangkok Chain** Hospital 25 16.82 act as another revenue supports. (BCH TB) Seek a 4% growth in registered social security (SSO) members at BCH hospitals and a potential hike in SSO reimbursement for dental care from THB900/member pa to THB1,200 as upside. Its three hospitals opened in 2020-2021 may deliver improving performance. Expect 4Q23F earnings growth of 73% YoY and 6% QoQ to THB467m, making it the best quarter of the year. Its 2024 earnings may strongly expand by 33%, to THB1.93bn. The ongoing recovery for its hotel operations should help 2024 core profit grow 42% to THB2.03bn (18% above pre-pandemic levels). Key beneficiary among the Thai hotel and quick-service restaurant players, regarding the Government's **Central Plaza** Easy E-Receipt programme, which allows a tax rebate of up to THB50,000 for purchases of goods and 50 14.29 Hotel services from 1 Jan to 15 Feb 2024. (CENTEL TB) 4Q23F earnings may expand QoQ on seasonality, but decline YoY due to the hotel segment's higher leases and depreciation - despite favourable results from the food segment this quarter (c.+3% YoY SSSG and lower food opex).





Top BUYs TP Upside Catalysts (%) (THB) Malls' occupancy rates may gradually increase via a plan to ramp-up activities in common areas, while • seeking more global brands' flagship store tenants at key properties Back-to-normal performance at its local demand-oriented malls, while that of tourist malls may improve further Opening of three new malls - Central WestVille (Nov 2023), Nakhon Sawan (1Q24), and Nakhon Pathom (2Q24) - and 5-7 new hotels and residential projects each may help secure its 2024F earnings **Central Pattana** 85 33.33 growth (CPN TB) 45% of a total THB6.5bn backlog for residential rental business (9% sales mix) will be transferred in 2024 Easing concerns over CPN Retail Growth Leasehold REIT - CPN may raise its stake in CPNREIT to 40%, and will have no full consolidation of CPNREIT's financials 4Q23 - a high season for malls, hotels, and residential businesses could propel 2023F earnings to beat 2019 levels by 11% Performance of fashion and leasable property segments to bring revenue back to pre-pandemic levels, and improve the profit margin expansions Sales from international tourists is at >10%, beating 2019's c.5%, and this momentum may improve in 2024, to be driven by an increasing Chinese arrivals A better outlook for the hardline unit on the aggressive opening of Thai Watsadu stores, healthier sales **Central Retail** momentum of Ngyuen Kim appliance stores in Vietnam post its business restructuring and its food 47.50 29.25 Corp business units in Vietnam based on an improving economic outlook (CRC TB) CRC's penetration into the wholesale store format may capture growth in food-related businesses and help drive earnings in the longer term, while its synergies with parent Central Group may secure the platform's expansion and optimise profit margin Expect CRC to deliver its highest quarterly earnings this year in 4Q23 with a material QoQ rebound and continuing YoY growth PTT's movement into the EV venture is not emphasised merely by growth, but it also targets this as a strategic move to diversify and position itself on the industry's green energy megatrend to grow away from its traditional energy business Inflation in Thailand fell to 0.30% in Sep 2023 from 0.88% in Aug 2023 due mainly to lower energy PTT 28.47 44 (backed by government subsidies) and food prices. After the price subsidies expired - and without (PTT TB) further extension periods - inflation can retun and may be spike in 1Q24. It is suitable to have defensive stock like PTT as a buffer against inflation. PTT is expected to continuously pay an attractive dividend vield of 5% in 2023 Continue on several new businesses with high margins such as pharmaceutical and life science products FY23 earnings growth will rely heavily on 4Q23 earnings performance as majority of 4Q23 revenue from the condominium segment will come from Supalai Premier Si Phraya - Samyan project, with THB1.27bn orderbooks to be recognised in 4Q23 We also expect solid FY24 growth from the condominium segment as there will be five new Supalai 24.70 21.08 condominium projects to be transferred in FY24 vs only two in FY23 (SPALITB) SPALI will start another round of aggressive investment in Australia from 2Q24 onwards, and we expect it to begin recognising the 12 projects' performance from 3Q24 via profit-sharing from the JV. The fullyear impact will occur in FY25 and we expect its FY25 profit-sharing from the JV to expand to >THB1bn from the THB300m expected for FY23





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